

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDIA

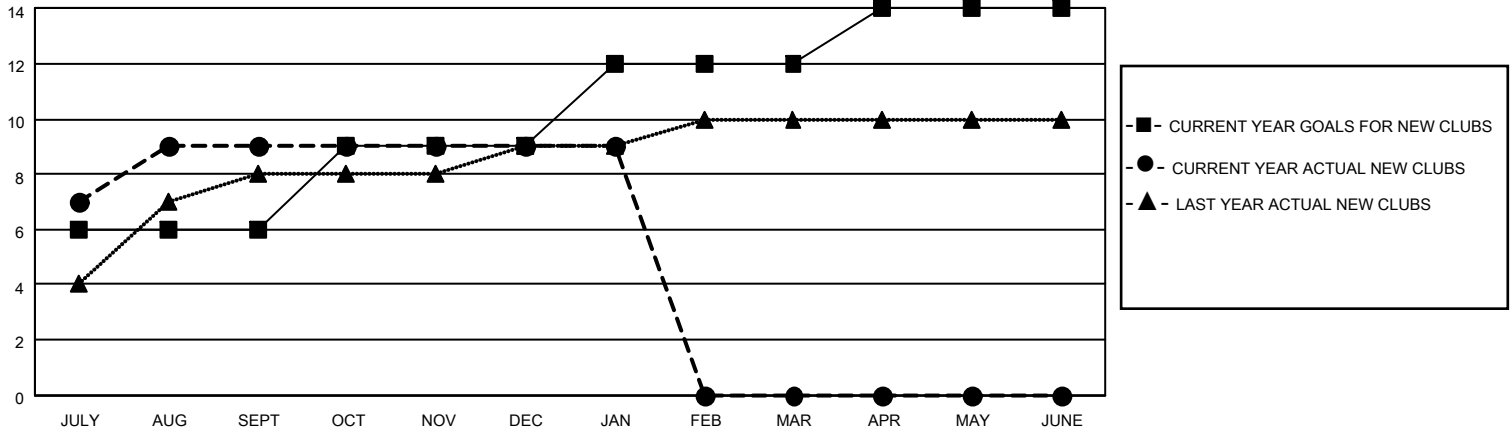
District 3233E1

Results as of: 1/31/2021

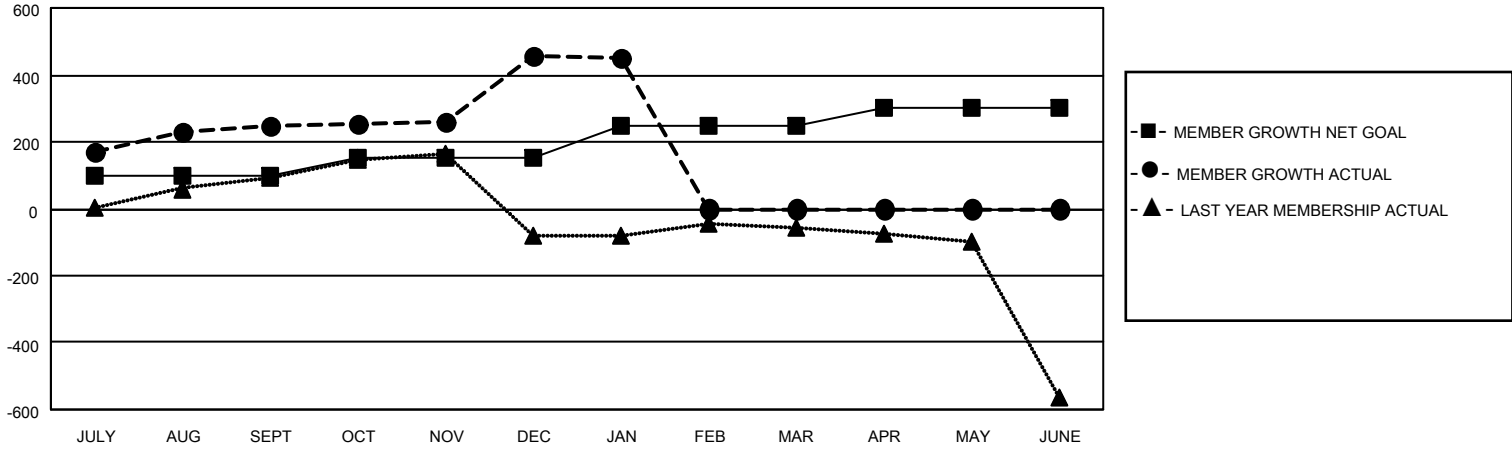
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 6 | 9 | 0 |
| OCT/NOV/DEC | 3 | 0 | 0 |
| JAN/FEB/MAR | 3 | 0 | 0 |
| APR/MAY/JUNE | 2 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 100 | 368 | 114 |
| OCT/NOV/DEC | 50 | 404 | 192 |
| JAN/FEB/MAR | 100 | 10 | 16 |
| APR/MAY/JUNE | 50 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|--|---|--|----------------|---|-------|-----|--------------|------------|--|--|---------------------------|-------|---------------------------------|-------|
| DROPPED CLUBS: 0 | 84 CLUBS OF 188 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 4,121 (71.32%)</p> <p>FEMALE 1,657 (28.68%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">10</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">312</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">322</td></tr> </table> | DECEASED | 10 | CLUB CANCELLED | 0 | OTHER | 312 | TOTAL | 322 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">2,519</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">1,385</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 2,519 | FAMILY MEMBERS PAYING HALF DUES | 1,385 |
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| OTHER | 312 | | | | | | | | | | | | | |
| TOTAL | 322 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 2,519 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 1,385 | | | | | | | | | | | | | |